



## PRESS RELEASE

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### Grand Opening of New Delta Service Center in Phoenix, AZ

(CHELSEA, November 11, 2013) – Delta Management Associates, Inc. (Delta), a premier provider of tailored recovery solutions to the higher education community, today announced it has opened a fourth center of excellence in Phoenix, Arizona. The new center has been established to support the needs of Delta's rapidly growing client portfolio and will add approximately 150 jobs to the local market.

"Delta is excited about the growth we are experiencing that provides us the opportunity to expand our team of expert collection professionals and promote the Delta brand within the western region of the U.S.," said President, Christopher Riordan. "To ensure the success of Delta's recruitment and training efforts, while guaranteeing Delta's continued commitment to providing quality service to our clients and their borrowers, Keith Venezia, executive vice president, operations, will oversee the operational start-up at the Phoenix center. His immense industry experience and knowledge of Delta's business goals will ensure Delta's ongoing success."

Several highly experienced members of Delta's collection team will be relocating to the Phoenix center of excellence to ensure the expansion is a success for the local community, future employees and Delta's clients. These individuals are knowledgeable in all areas of Delta's collection operations and recovery solutions, and will work with Keith to recruit, hire, train and manage Delta's collection teams at the Phoenix center.

The Phoenix center of excellence is located at 2445 West Dunlap Avenue, Phoenix, Ariz. 85021.

#### About Delta

For more than 28 years, Delta has offered superior recovery and default management solutions to higher education, government and financial services clients nationwide. A leader in the industry, Delta's full range of services are bolstered by the use of advanced technology and data management tools, enhanced business practices, and strict adherence to the dynamic regulatory environment. Our experience, knowledge and expertise, in conjunction with our proven collection strategy, enable Delta to provide comprehensive collection solutions designed to provide the greatest return.